

STATEMENT OF FUNERAL GOODS AND SERVICES SELECTED

Section I — Services

Package Plan Option \$ 5520

Traditional - 2 day Service with Cremation

See full description on attachment (Reference General Price list)

Itemized Services

Arrangements and Professional Staff Services \$ 2845
 Transfer of Deceased to Funeral Home
 over 30 miles @ \$ 1.50 per mile hospital or facility \$ 695
 Embalming/Refrigeration \$ 435

If you have selected a funeral that may require embalming, such as a funeral with viewing, you may have to pay for embalming. You do not have to pay for embalming you did not approve if you selected arrangements such as a direct cremation or immediate burial. If we charge for embalming, we will explain why below:

Embalming Expressly Authorized

Other Preparation \$ 100
 Visitation 4hrs days @ \$ per day \$ 825
 Funeral Memorial Service \$ included
 Evening Service \$ included
 Family car no. 0 @ \$ 0 each \$ n/a
 Funeral Coach \$ 395
 Utility Vehicles for flowers only \$ included
 Other Package Savings Discount \$ -995
 Cremation fee up to 279lbs \$ 225
 Preferred GGM Location: \$ included

TOTAL SERVICES \$ 4595

Section II— Merchandise

Disposition Burial Cremation Other

Casket \$ 950

Manufacturer Matthews

Name Norwood

Interior fabric and color Rosetan Crepe

Exterior color Satin Medium Tutone Timber / Shaded Finish

Construction and type wood - Oak

Model number 71013165

Outer Burial Container \$ n/a

Manufacturer _____

Description _____

Construction _____

Model number _____

Guaranteed Merchandise

Shipping Container \$ n/a

Alternative Container \$ n/a

Urn Allowance \$ 345

Marker \$ n/a

Distinctly Your Stationery Package (DVD-40 photos, \$ 525

registry book, prayer cards, 16x20 Framed Photo, Candle \$

Crucifix) **TOTAL MERCHANDISE \$ 1820**

TOTAL GUARANTEED FUNERAL PRICE \$ 6415

If any legal, cemetery or other requirement has mandated the purchase of any of the items listed above, the law or requirement is listed below:

tax and permit required by law

NON-GUARANTEED CASH ADVANCE ITEMS

YOU, THE PURCHASER, WILL HAVE TO PAY, AT THE TIME OF NEED, ANY ADDITIONAL CHARGES RESULTING FROM PRICE INCREASES FOR THE FOLLOWING PREARRANGED SERVICES AND COMMODITIES:

Memorial package \$ see above
 Obituary notices \$ GGM Online
 Death certificates 1 @ \$ 21 each \$ 21
 Flowers towards Casket Spray \$ 355
 Clergy honorarium \$ 500
 Musician \$ n/a
 Vocalist \$ n/a

Grave opening and closing \$ at cemetery
 Sales tax 10.25 % \$ 187
 Disposition Permit \$ 12
 Funeral Reception \$ by family
 Other 2 Escorts for up to 24 cars (\$180 ea) \$ 360

TOTAL NON-GUARANTEED CASH ADVANCE ITEMS \$ 1435

TOTAL GUARANTEED AND NON-GUARANTEED ITEMS \$ 7850

Guerra Gutierrez Mortuary FD 28 - Headquarters/Main Office
 Funeral Firm Name Date
 5800 E. Beverly Blvd. Los Angeles CA 90022
 Address 323-722-1900
 Phone
 Funeral Firm Representative

Contract Beneficiary's (Insured's) Signature Date
 Address
 Phone Insured's Printed Name

This Agreement is funded by insurance: You, the Purchaser, may cancel this Statement of Funeral Goods and Services Selected, without any penalty or obligation, within three (3) business days from the date of this Agreement.

For more information on funeral, cemetery and cremation matters, contact: Department of Consumer Affairs, Cemetery and Funeral Bureau, 1625 N. Market Blvd, Ste. S-208, Sacramento, CA 95834, Telephone (916) 574-7870 or toll free 1-800-952-5210.

BINDING CONTRACT

This offer becomes a binding agreement when the provisions herein described are accepted by and executed by the Funeral Home. To provide funding for comparable funeral merchandise and services to those described in the Statement of Funeral Goods and Services Selected, the Insured has purchased a certificate of life insurance or annuity contract from GREAT WESTERN INSURANCE COMPANY, and offers to make Funeral Home the beneficiary thereof. In consideration for designating Funeral Home the beneficiary of the said certificate/contract, Funeral Home agrees to accept the proceeds of said certificate/contract as full payment for comparable merchandise and services at any future date, regardless of any price increases.

EXCESS CERTIFICATE PROCEEDS

Upon death of the Insured, any accumulations of the certificate/contract in excess of the then current charges for comparable merchandise and services selected by my family will be the property of my estate.

EXPENDITURES EXCEEDING CERTIFICATE PROCEEDS

In the event my family selects either higher quality merchandise or services with a cost greater than those described in the Statement of Funeral Good and Services Selected, the additional cost will be paid by my family.

COMMITMENT OF THE INSURED

Insured agrees to keep the certificate/contract in full force, allowing all interest and dividends to accumulate. Insured will not borrow against the proceeds of the certificate. The Insured understands that all increases in death benefits from dividends are assigned to the Funeral Home. Should the certificate/contract become unenforceable for any reason or the death benefits are paid under the suicide clause, this agreement will become null and void.

LIMITATION ON PERFORMANCE AND PRICE GUARANTEE

If the Insured dies by other than accidental means during the first two certificate years, either the family or the estate must pay the difference between the total of this contract and the premiums paid. That amount and the certificate/contract proceeds will be applied to the at-need statement of funeral goods and services selected. Any excess funds will be returned to the family.

IRREVOCABLE ASSIGNMENT OF BENEFITS

The irrevocable assignment transfers the future proceeds of the certificate/contract to the designated funeral establishment, as their interest may appear, and is consideration for this Statement of Funeral Goods and Services Selected. If the insured applies for, or is the recipient of, any public assistance programs in the future, the irrevocable assignment of the certificate/contract may exempt the proceeds from being included in any evaluation of assets and qualification for assistance. The assignment cannot be revoked and the certificate/contract owner retains all other incidents of ownership. Refer to the certificate/contract for other limitations and restrictions.

CHANGE OF INSURED'S ADDRESS

In the event the Insured's permanent residence is moved to a location outside the area normally serviced by Funeral Home, and Insured elects not to return to the said service area for either funeral services or burial, the proceeds of the certificate/contract will be paid to the designated beneficiary, contingent beneficiary or to the Insured's estate. If an Irrevocable Assignment of Benefits has been executed, the Funeral Home agrees to release the proceeds of said certificate/contract to the provider of the funeral services and merchandise.

CANCELLATION

The Statement of Funeral Goods and Services Selected may be canceled at any time. Canceling this Agreement does not cancel your GREAT WESTERN INSURANCE COMPANY certificate/contract. The Purchaser may cancel his or her insurance under the terms and conditions outlined in the insurance documents. The Purchaser will receive the cash value if the certificate/contract is canceled 31 days or more after the issue date. The cash value may be considerably less than the premiums actually paid in.

DISCLOSURE

By completing this form and by signing the GREAT WESTERN INSURANCE COMPANY application form, you acknowledge that: you were shown current General, Casket, and Outer Burial Container price lists prior to discussing those prices, services, or merchandise; you have read this Statement of Funeral Goods and Services Selected; you have received a copy of this document; and you understand that the person presenting this document is a representative of the funeral firm and an agent of GREAT WESTERN INSURANCE COMPANY to whom commissions may be paid. For more information on funeral, cemetery and cremation matters, contact: Department of Consumer Affairs, Cemetery and Funeral Bureau, 1625 N. Market Blvd, Ste. S-208, Sacramento, CA 95834, Telephone (916) 574-7870 or toll free 1-800-952-5210.